

台達電子2012年前三季財報法人說明會
Delta Electronics, Inc.
3Q 2012 Result Analyst Meeting

30 Oct 2012



- **合併財務數字乃根據財務會計準則公報第七號編製**
Consolidated financials are based on Statement of Financial Accounting Standard No. 7
- **合併數字係經由會計師核閱**
Consolidated numbers were reviewed by CPA



2012年第三季結算數字

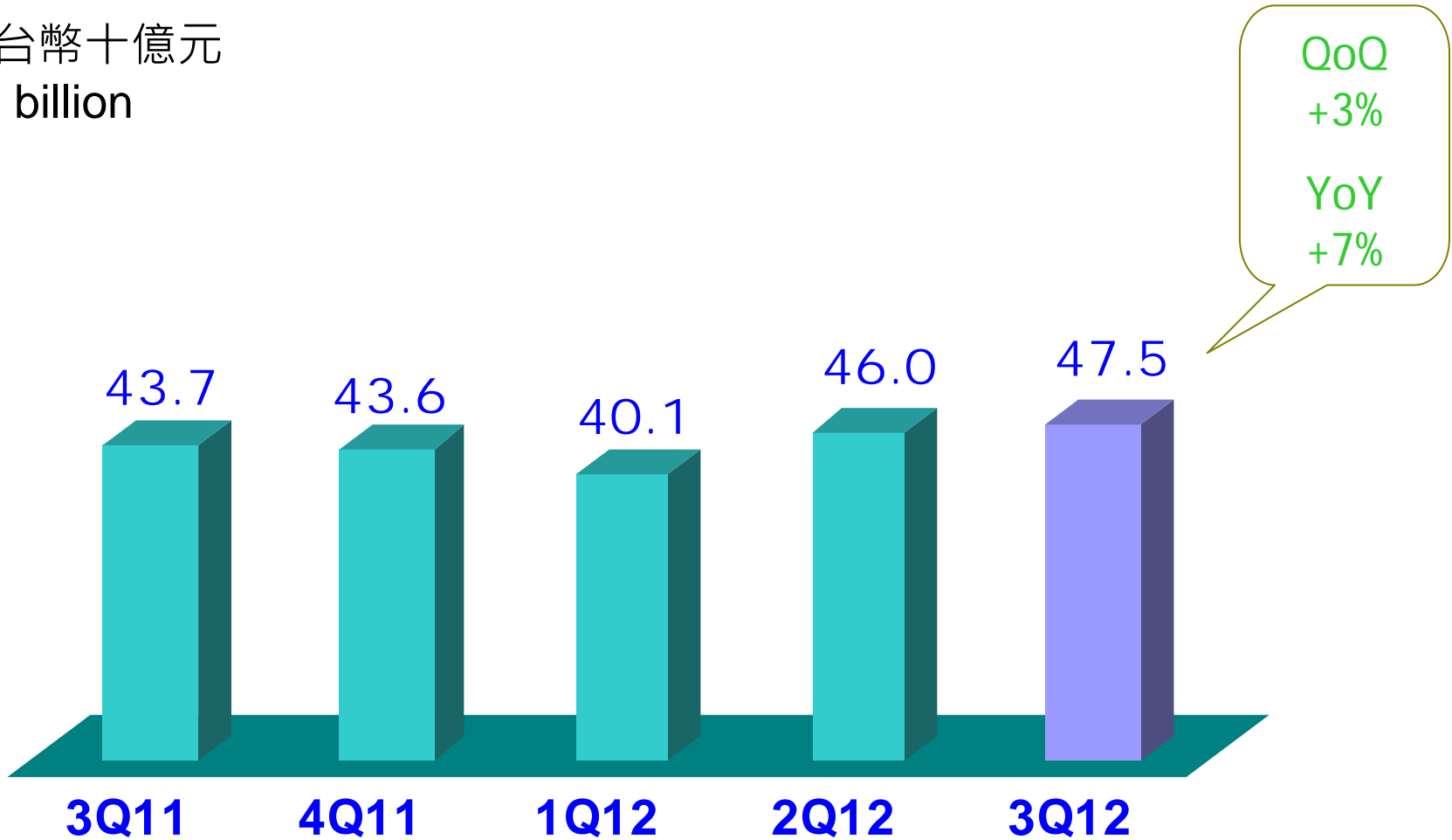
2012 Third Quarter Results



合併營收 Revenues

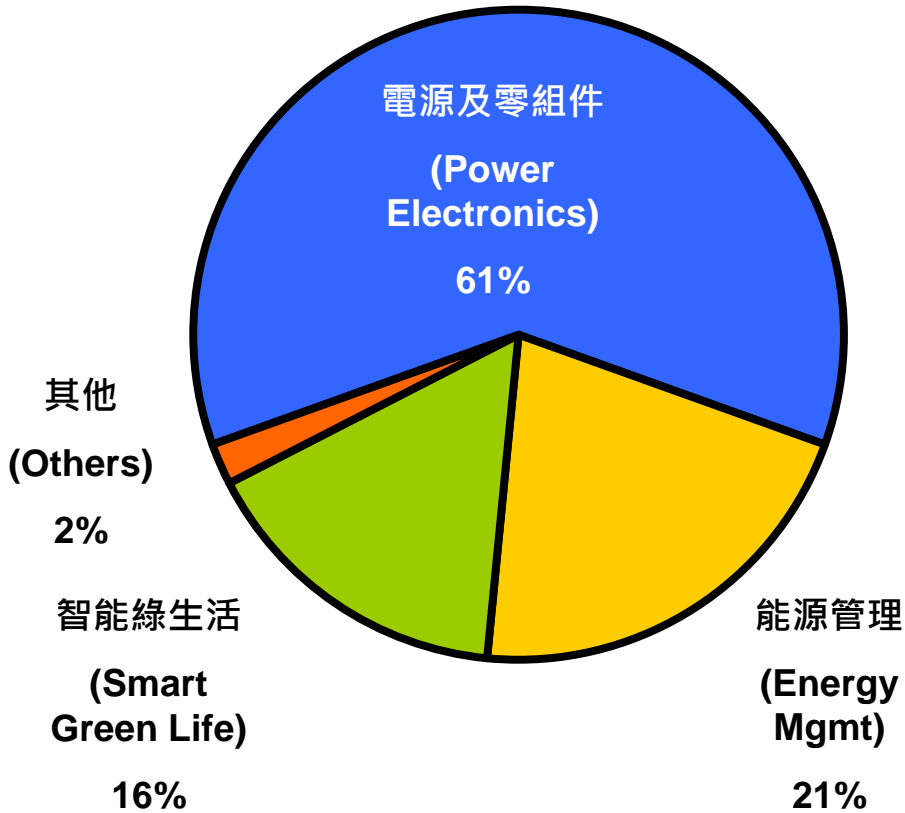
單位：新台幣十億元

Unit: NT\$ billion

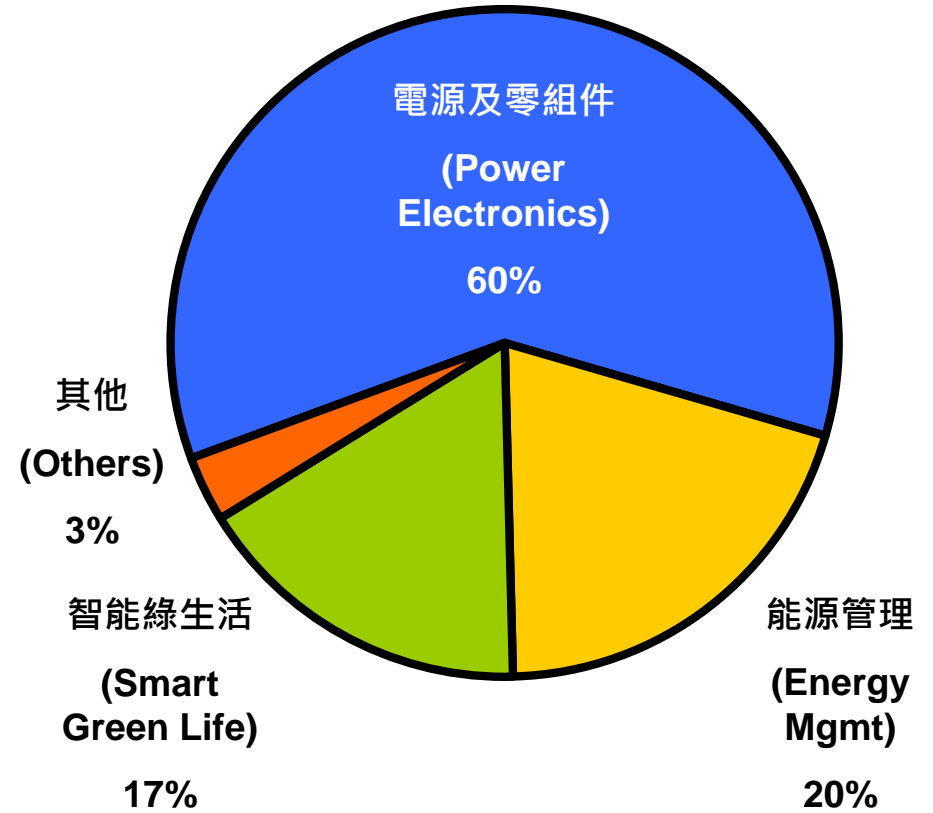


業務分類(一) Revenues by Business (1)

2Q12



3Q12



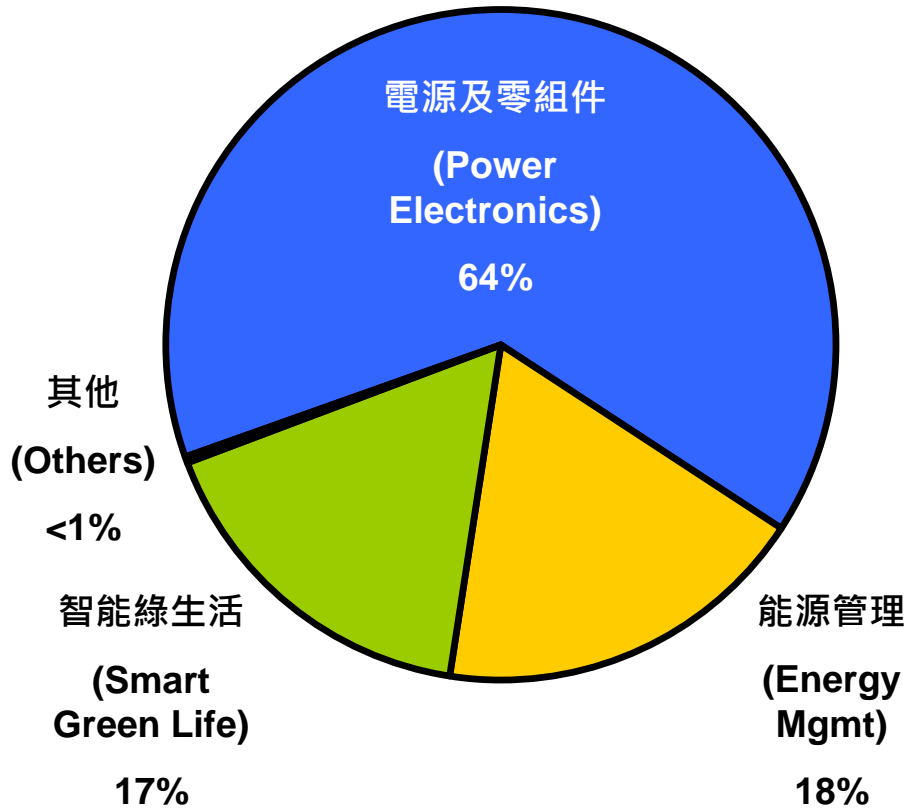
單位：新台幣百萬元

Unit: NT\$ million

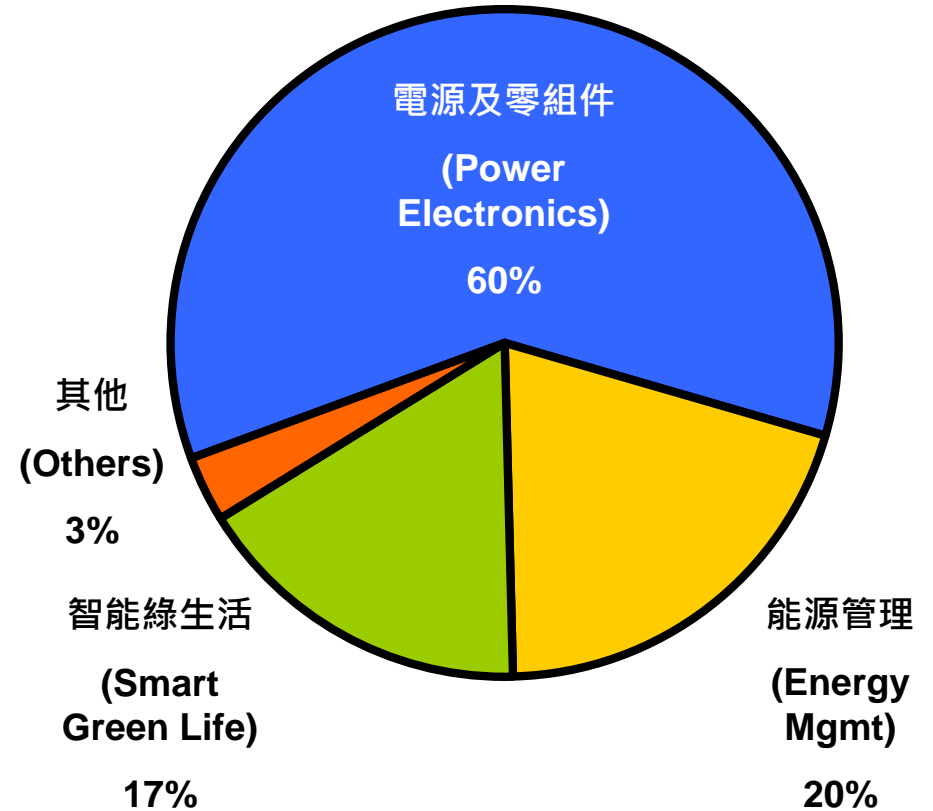
	2Q12	3Q12	Change
電源及零組件 (Power Electronics)	28,031	28,252	1%
能源管理 (Energy Management)	9,722	9,665	-1%
智能綠生活 (Smart Green Life)	7,521	7,890	5%
其他(Others)	688	1,689	145%
總計(Total)	45,962	47,496	3%

業務分類(二) Revenues by Business (2)

3Q11



3Q12



Revenues by Business (2)

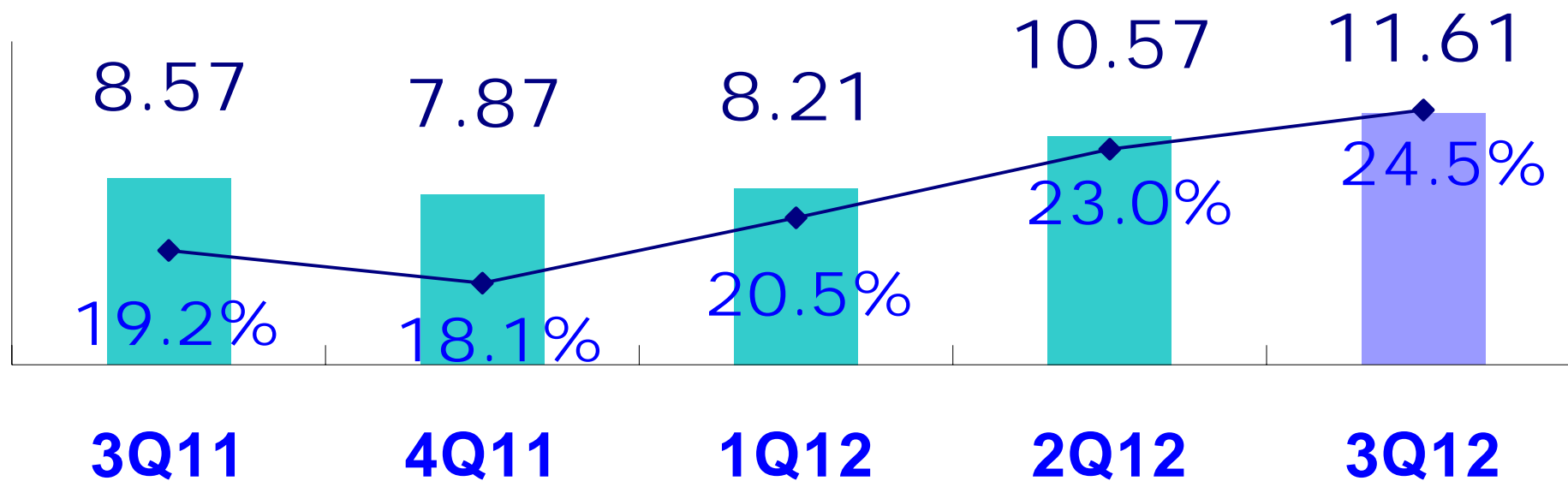
單位：新台幣百萬元

Unit: NT\$ million

	3Q11	3Q12	Change
電源及零組件 (Power Electronics)	28,675	28,252	-1%
能源管理 (Energy Management)	8,111	9,665	19%
智能綠生活 (Smart Green Life)	7,601	7,890	4%
其他(Others)	161	1,689	947%
總計(Total)	44,548	47,496	7%

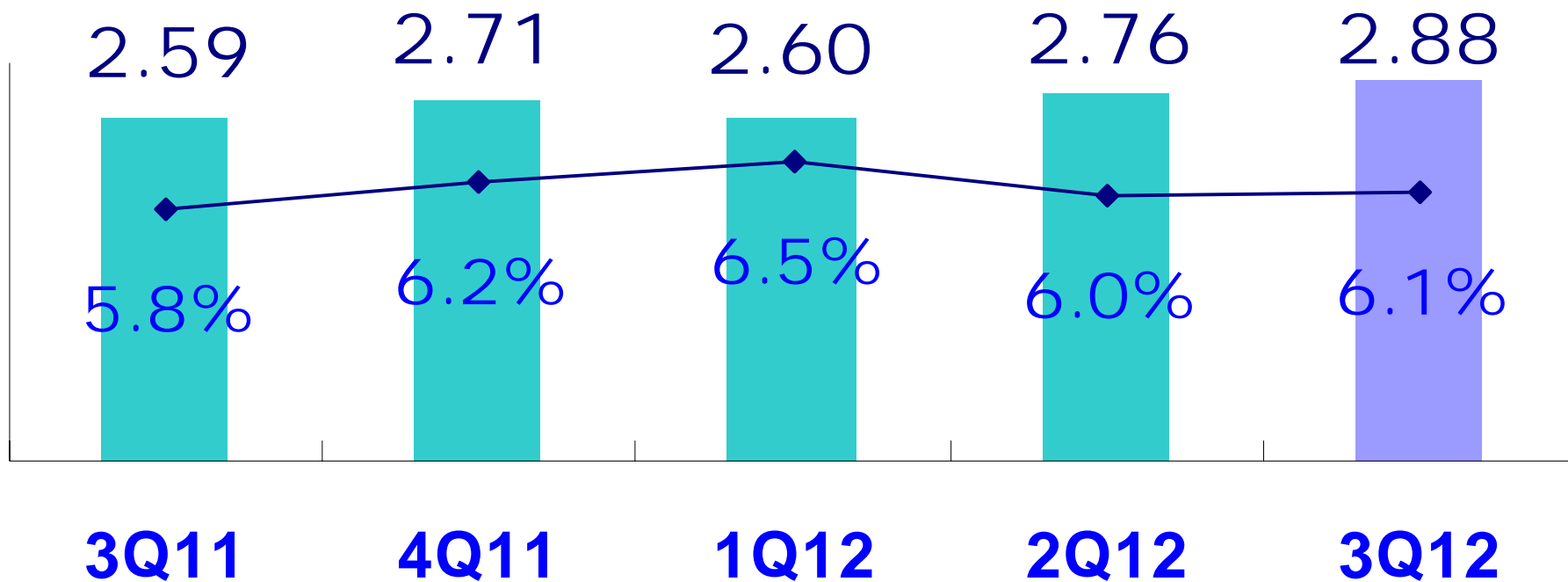
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+10%
YoY
+35%



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

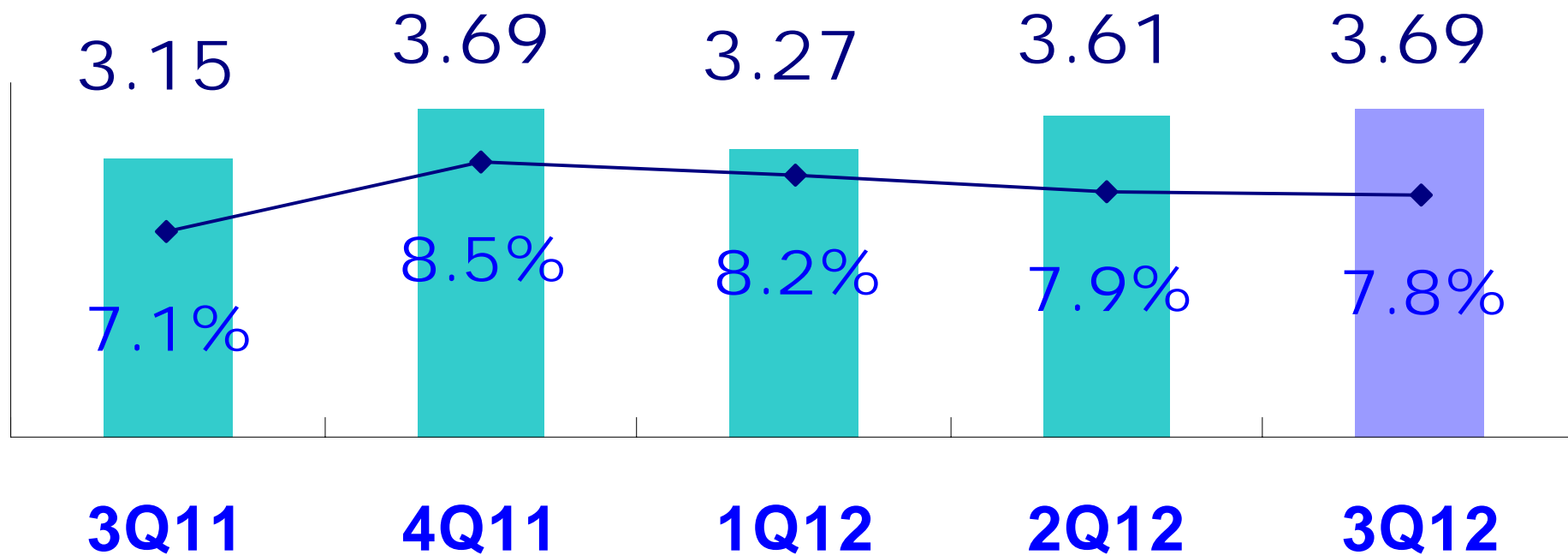
QoQ
+4%
YoY
+11%



銷管費用 SG&A Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+2%
YoY
+17%

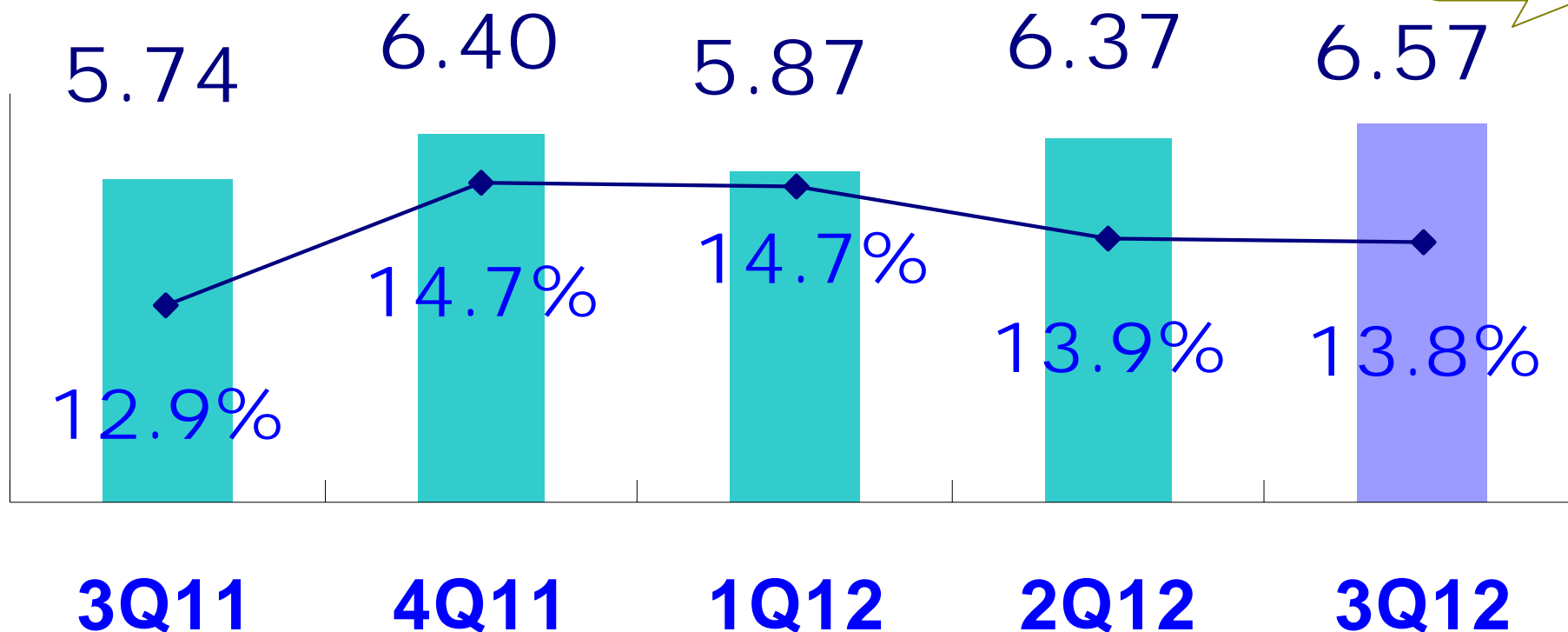




總營業費用 Operating Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+3%
YoY
+14%

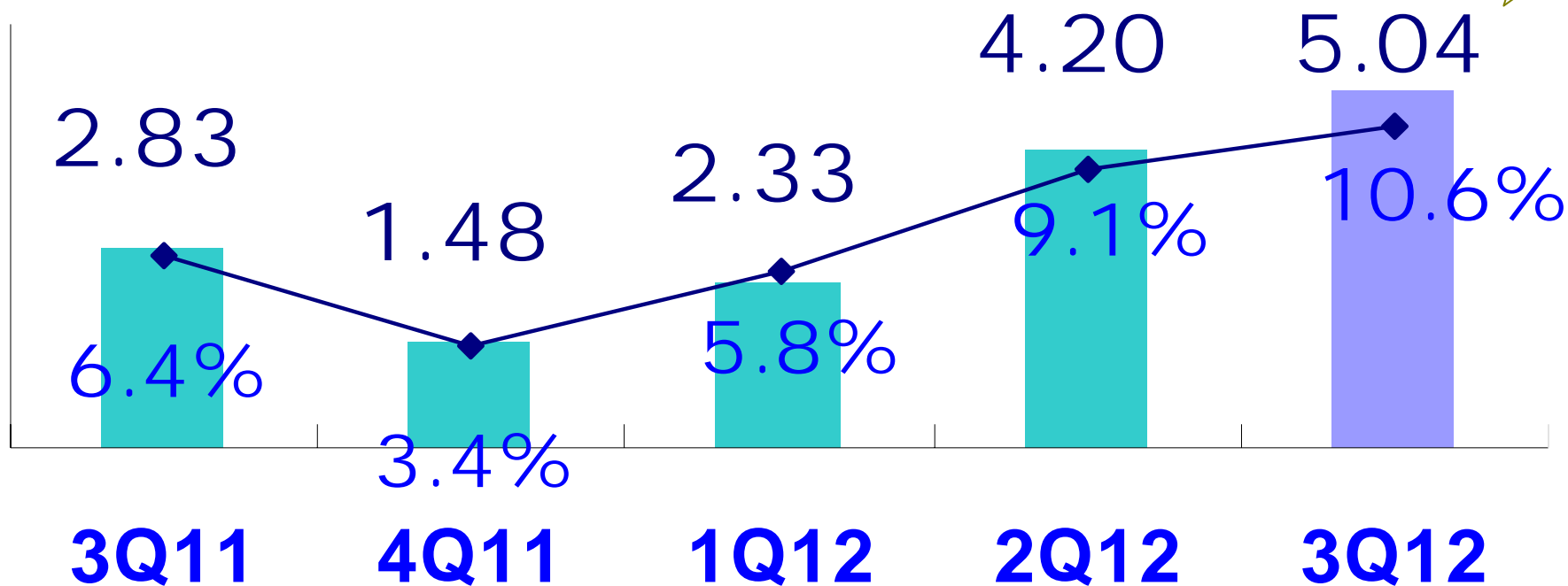




營業淨利 Operating Profit

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
+20%
YoY
+78%





主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

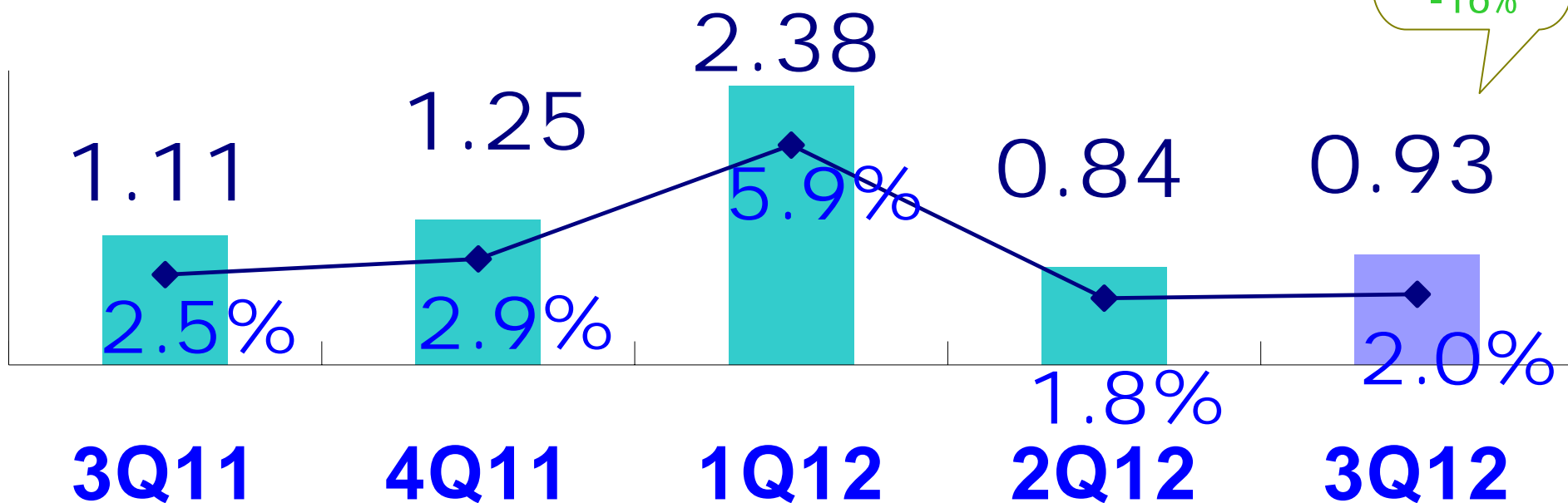
	3Q11	2Q12	3Q12
電源及零組件 (Power Electronics)	3,282	3,595	3,926
能源管理 (Energy Management)	-129	671	913
智能綠生活 (Smart Green Life)	74	468	538
總計(Total)	3,227	4,734	5,377

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
+11%

YoY
-16%



Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	2Q12	3Q12
處分投資(Investment disposal)	14	(28)
投資損益(Investment income)	126	343
利息收益(Interest income)	148	135
現金股利(Cash Dividend)	2	46
匯兌損益(F/X) *	75	97
其他業外損益(Others)	476	339
合計(Total)	841	933

* 包含外匯相關金融資產評價變更

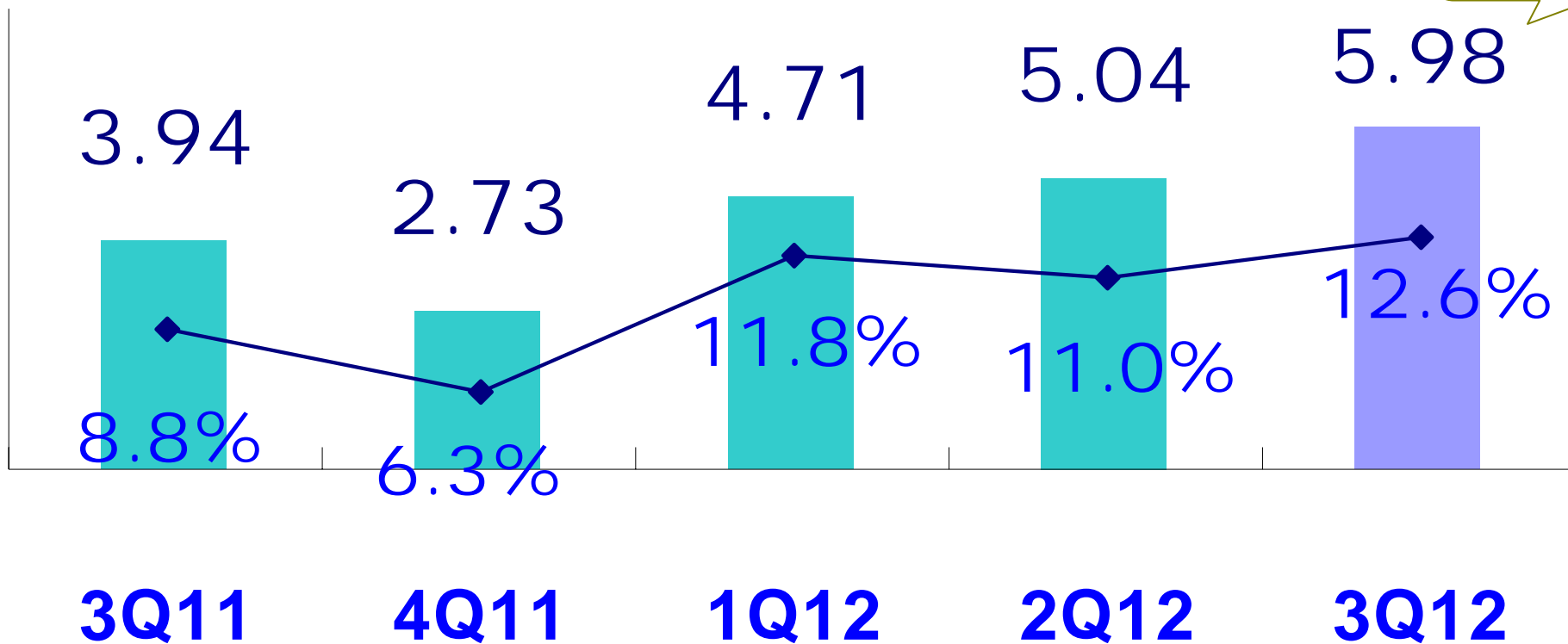
* Including FX-related derivatives' fair value change

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
+19%

YoY
+52%





所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

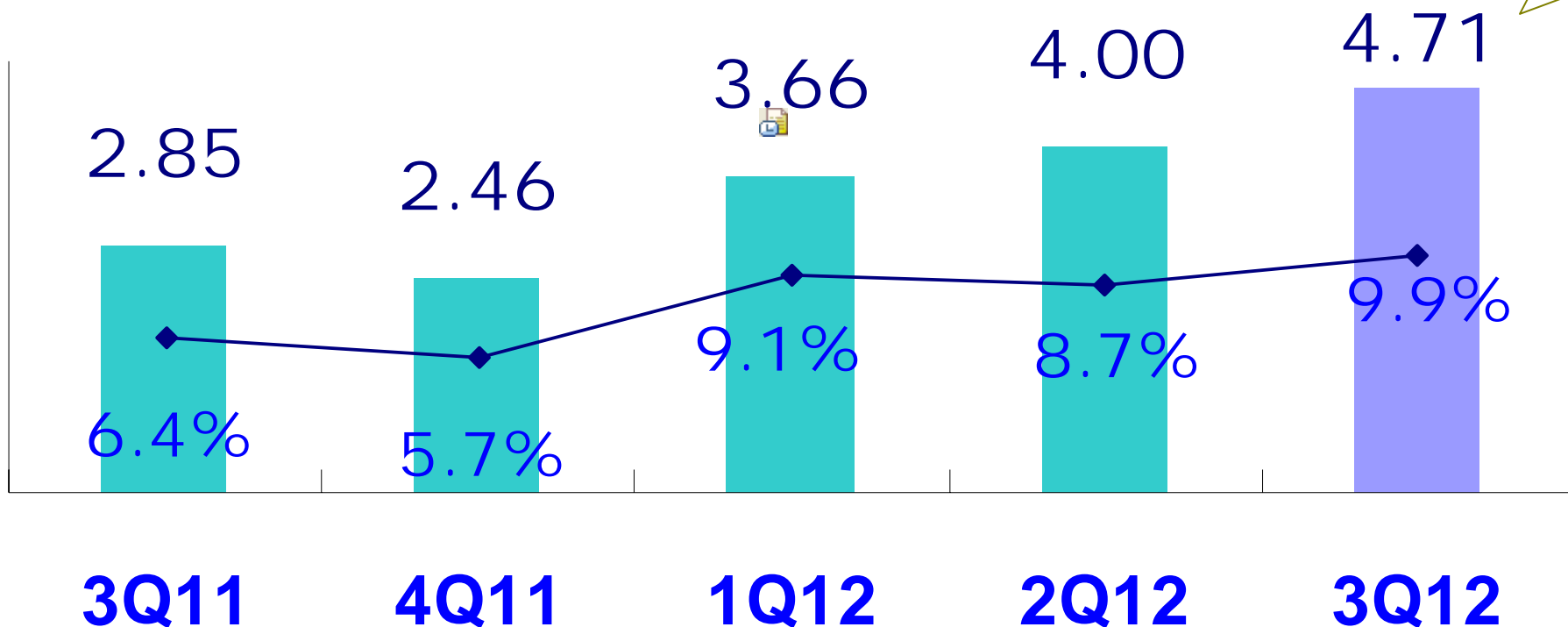
	2Q12	3Q12
稅前淨利(Net income before tax)	5,044	5,978
所得稅(Tax)	(519)	(994)
少數股權淨利(Minority interest)	(528)	(277)
稅後淨利(Net income after tax)	3,997	4,707

單位：新台幣十億元及營收百分比

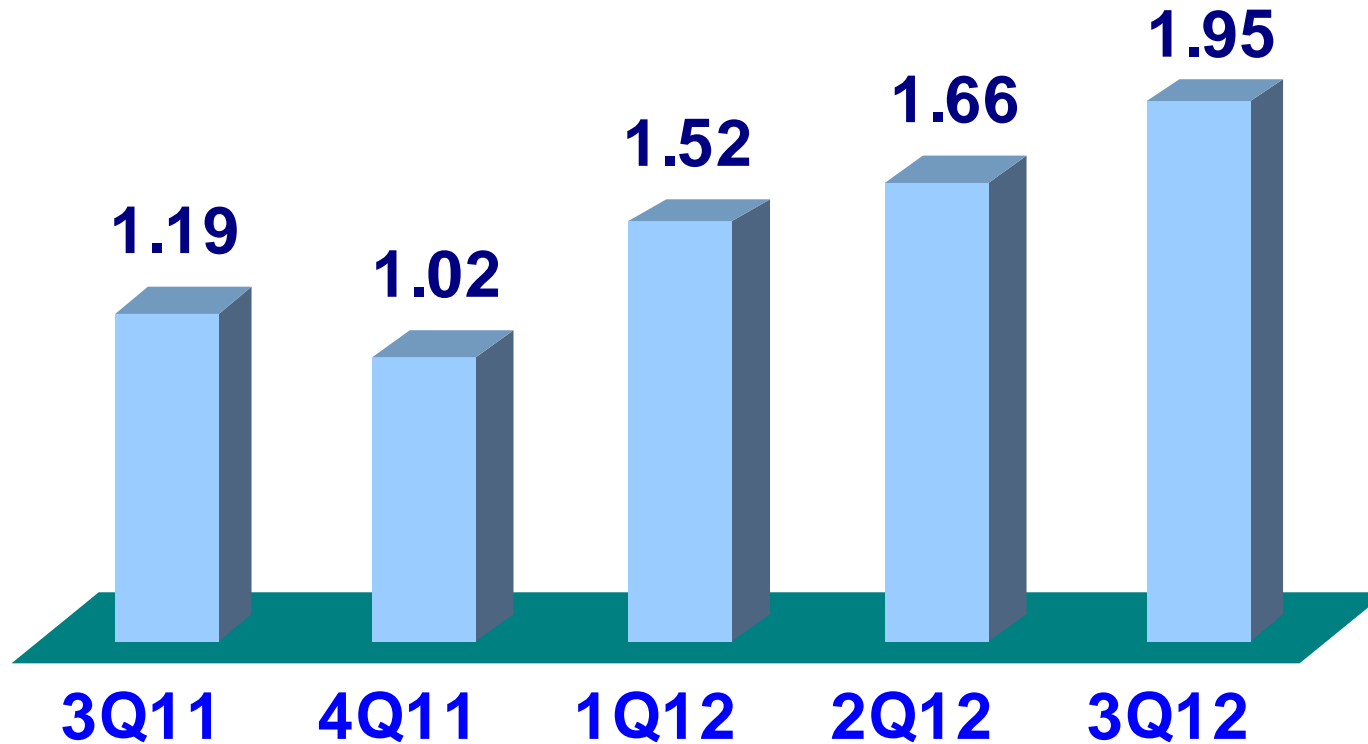
Unit: NT\$ billion & % of sales

QoQ
+18%

YoY
+65%



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.08**億股

*EPS based on weighted average shares outstanding of **2,408** million shares.



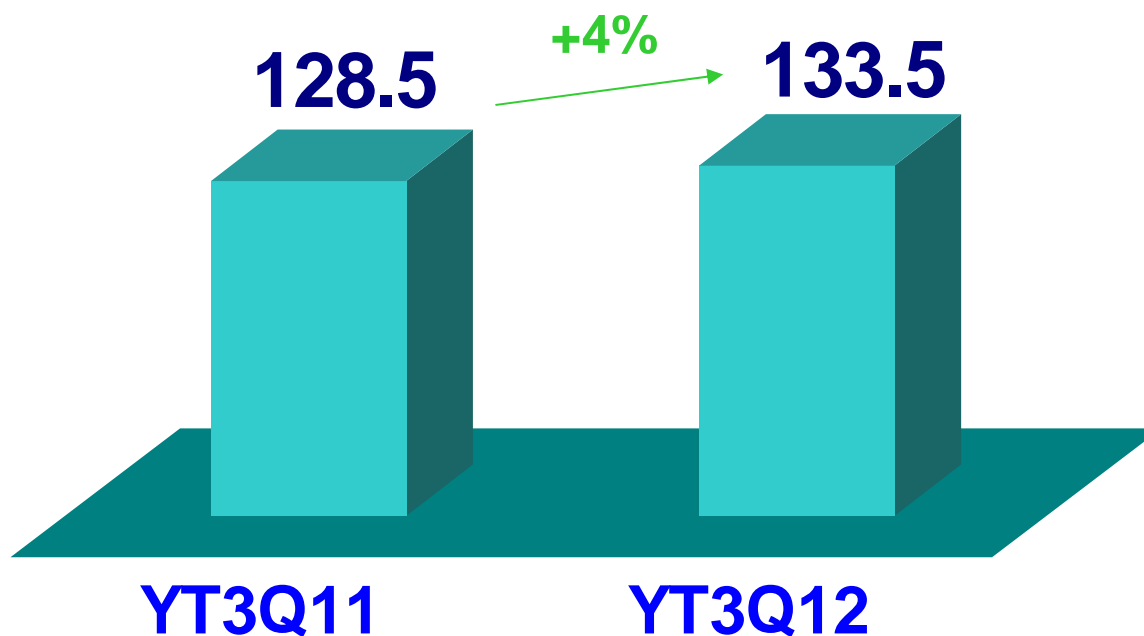
2012年前三季結算數字

2012 Year-to-3Q Accumulated Results



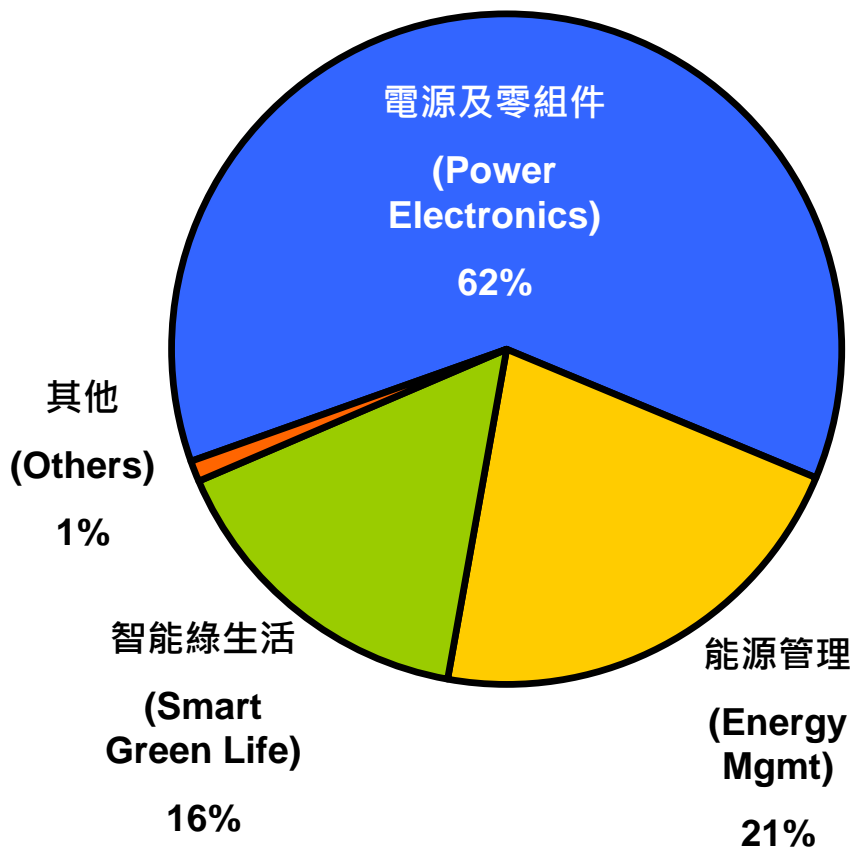
合併營收 Revenues

單位：新台幣十億元
Unit: NT\$ billion

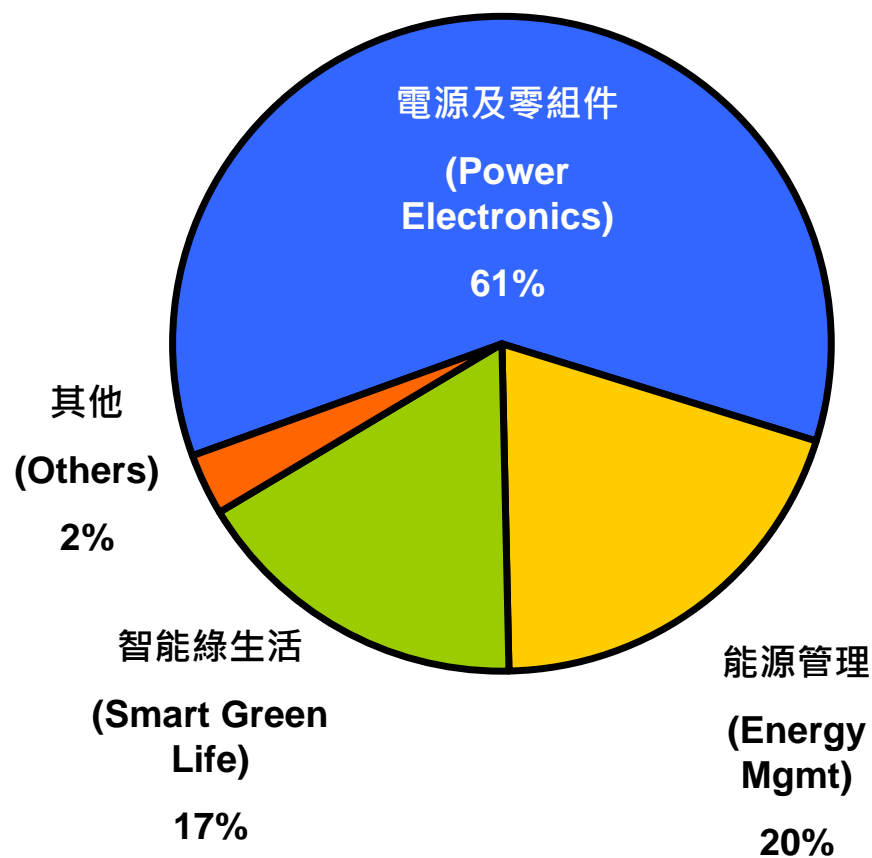


Revenues by Business

YT3Q11



YT3Q12



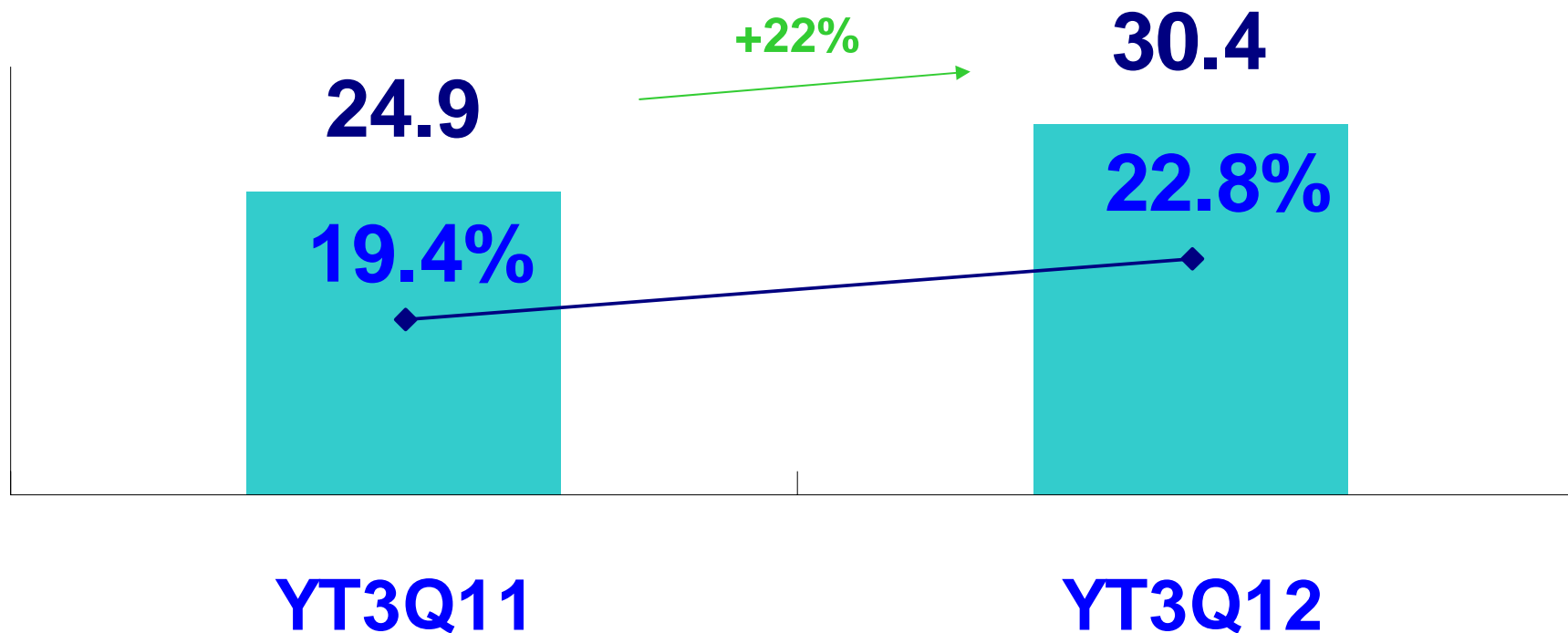
Revenues by Business

單位：新台幣百萬元

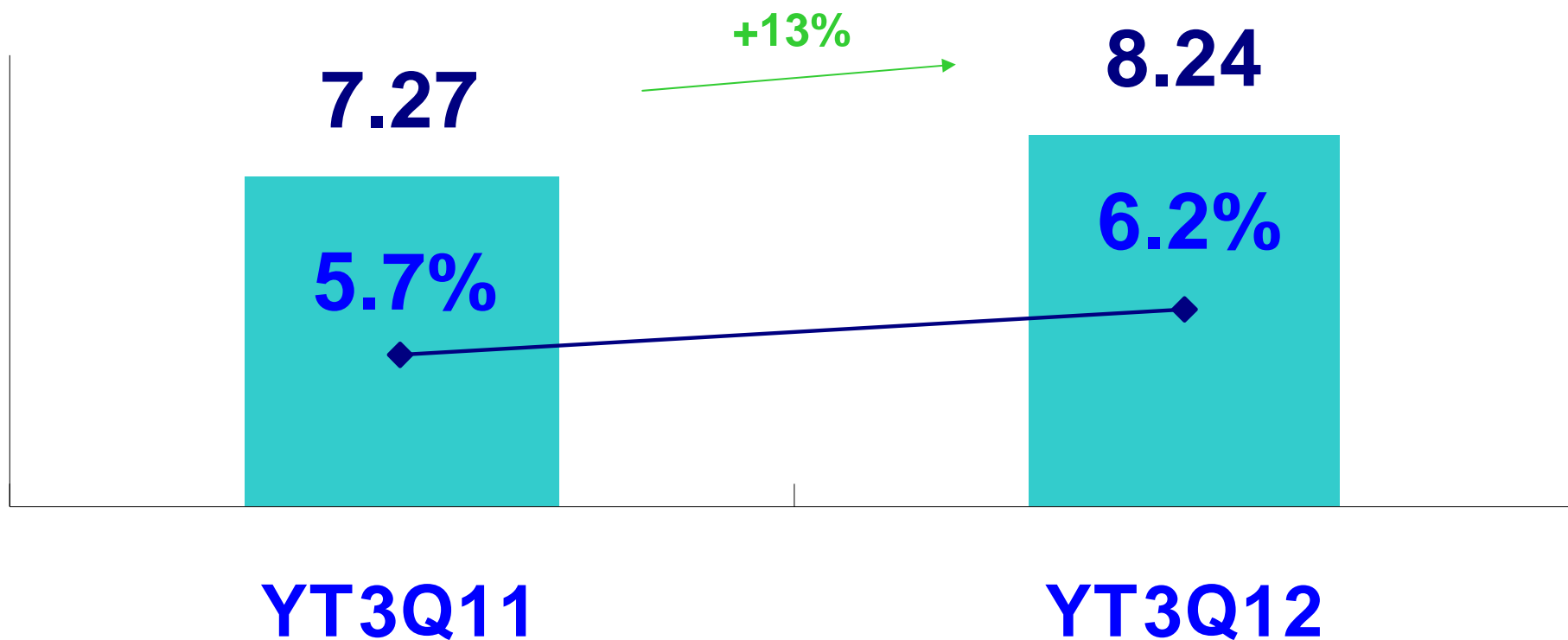
Unit: NT\$ million

	YT3Q11	YT3Q12	Change
電源及零組件 (Power Electronics)	80,183	81,018	1%
能源管理 (Energy Management)	27,487	26,856	-2%
智能綠生活 (Smart Green Life)	20,091	22,345	11%
其他(Others)	712	3,291	362%
總計(Total)	128,473	133,510	4%

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



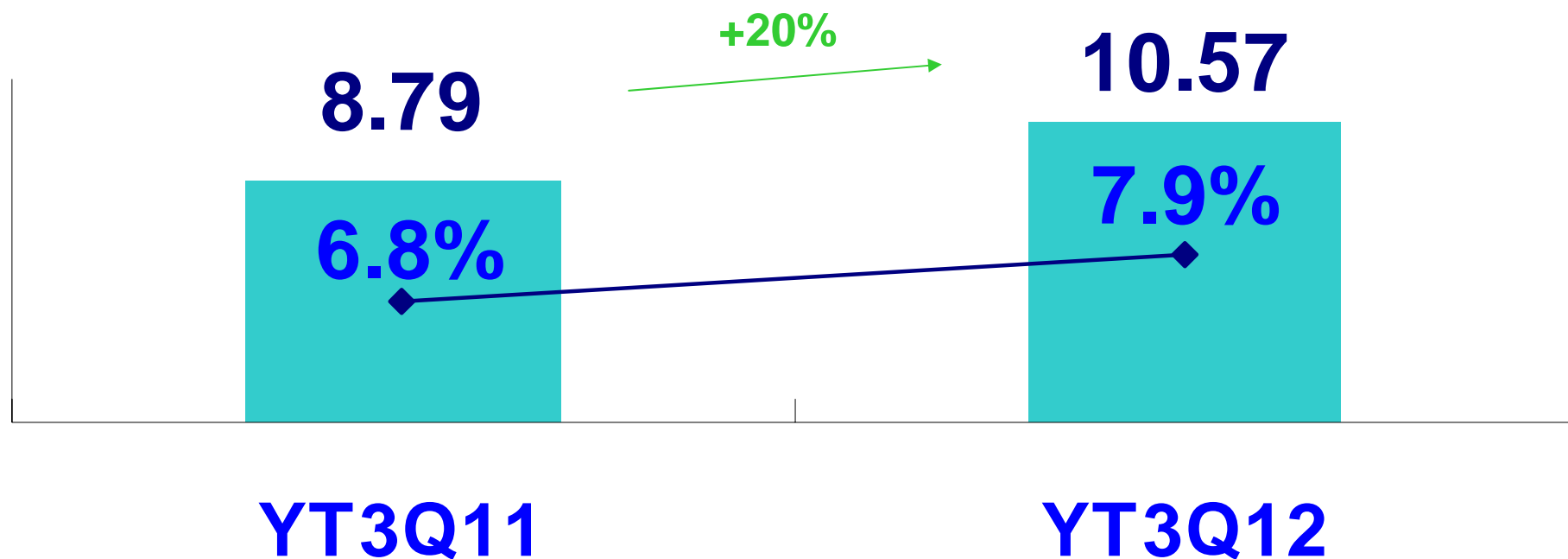
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales





銷管費用 SG&A Expense

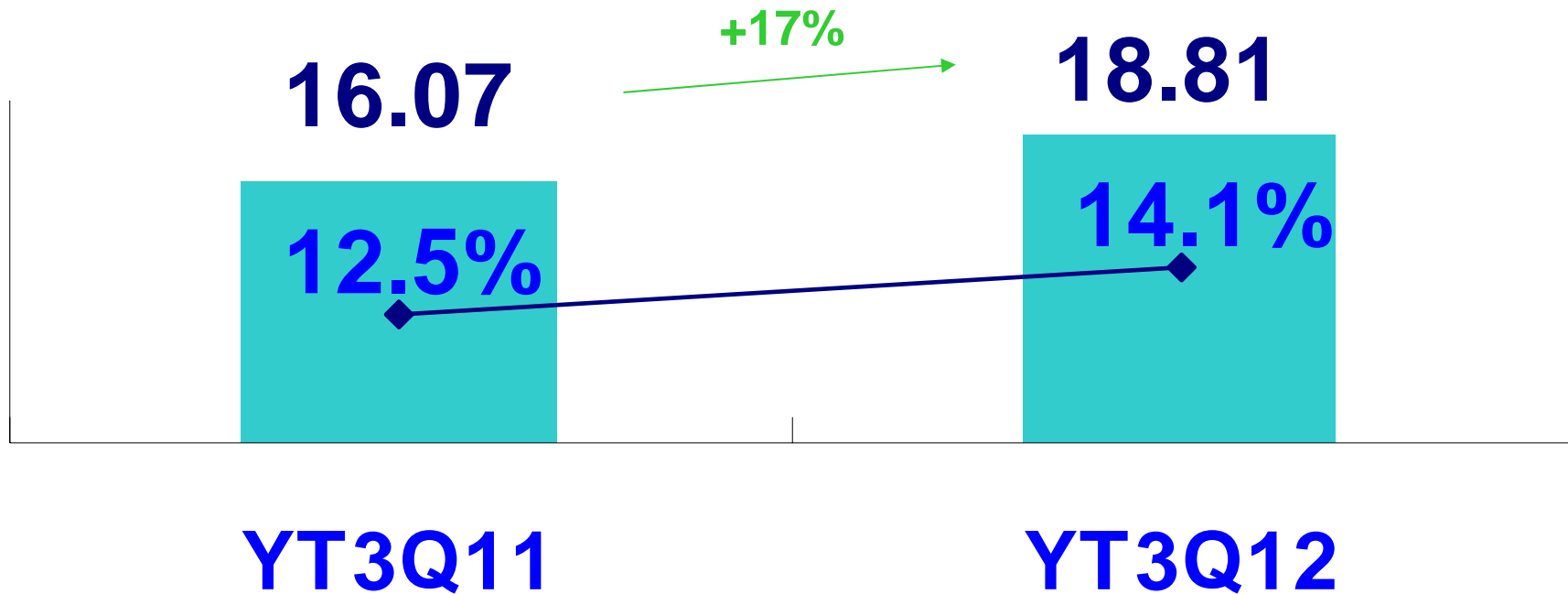
單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



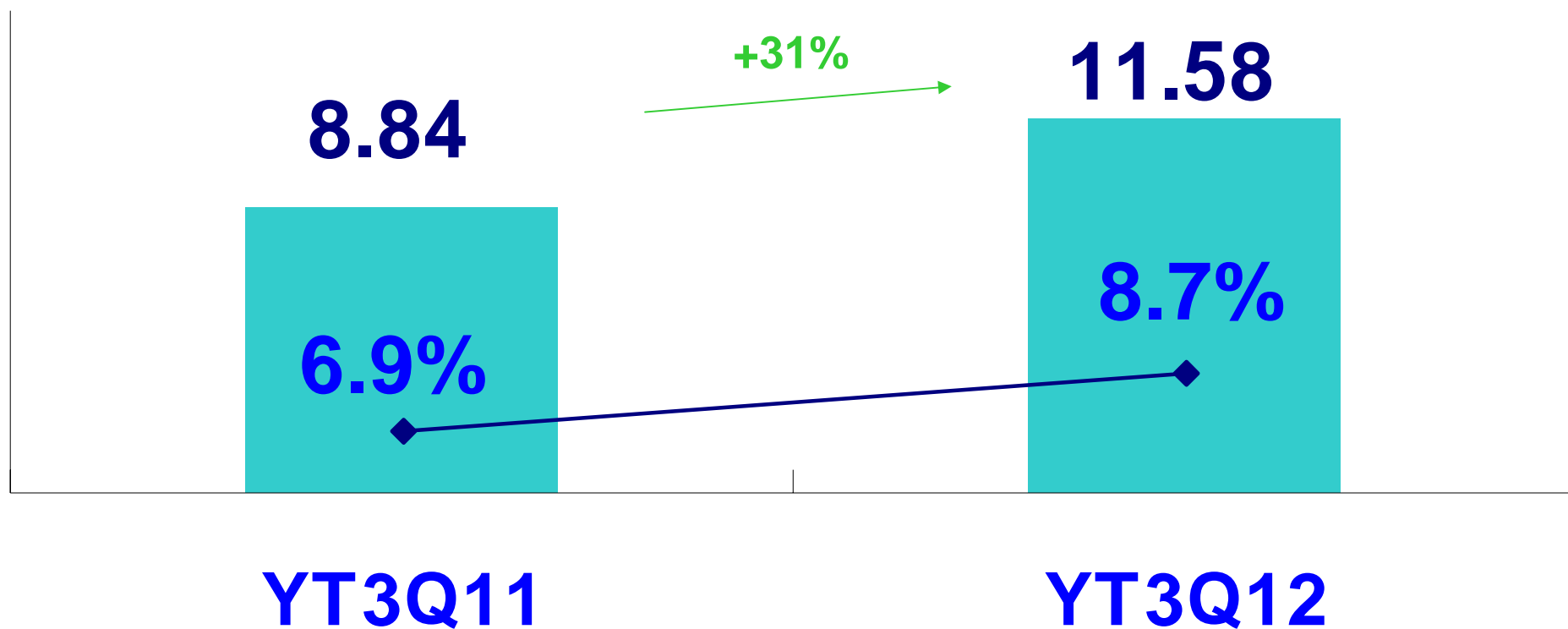


總營業費用 Operating Expense

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

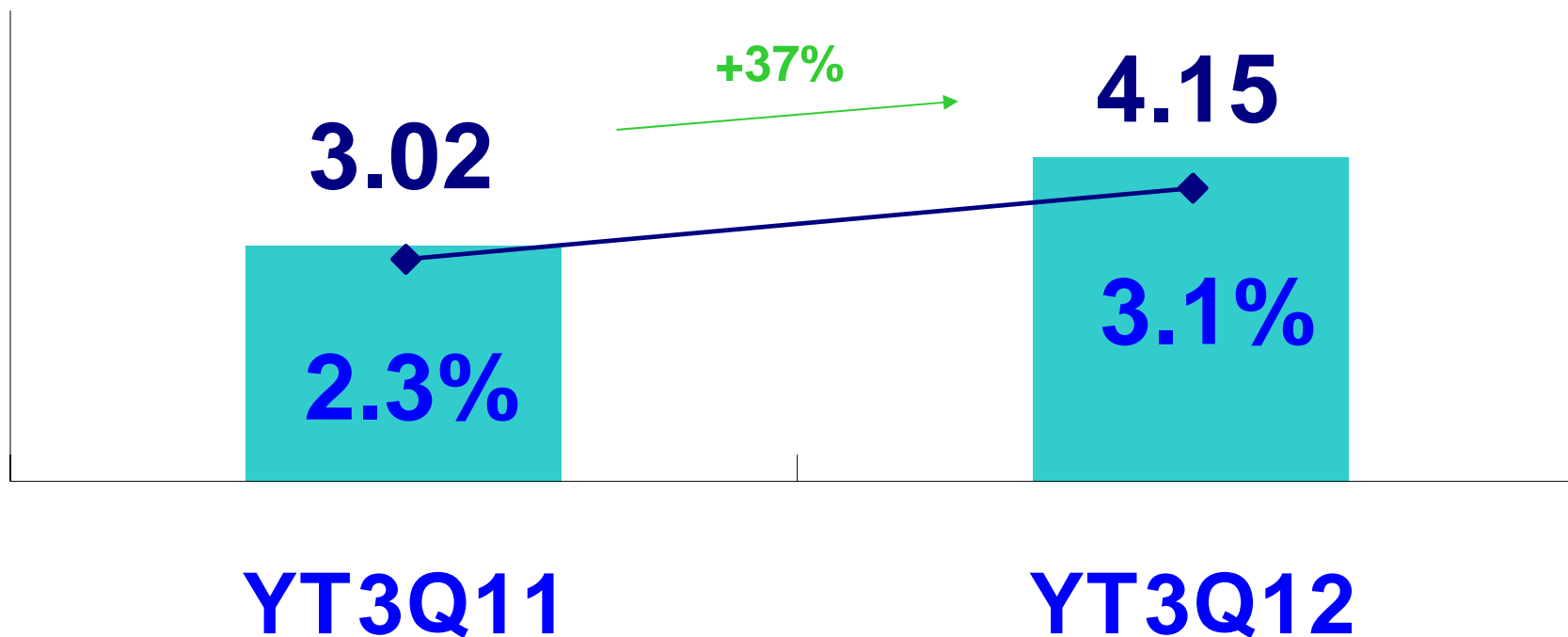


單位：新台幣百萬元

Unit: NT\$ million

	YT3Q11	YT3Q12
電源及零組件 (Power Electronics)	8,700	10,141
能源管理 (Energy Management)	672	1,606
智能綠生活 (Smart Green Life)	99	1,316
總計(Total)	9,471	13,063

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales



Non-Operating Income Breakdown

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q11	YT3Q12
處分投資(Investment disposal)	200	1,674
投資損益(Investment income)	352	586
利息收益(Interest income)	367	393
現金股利(Cash Dividend)	225	48
匯兌損益(F/X) *	1,012	263
其他業外損益(Others)	863	1,186
合計(Total)	3,018	4,149

* 包含外匯相關金融資產評價變更

* Including FX-related derivatives' fair value change

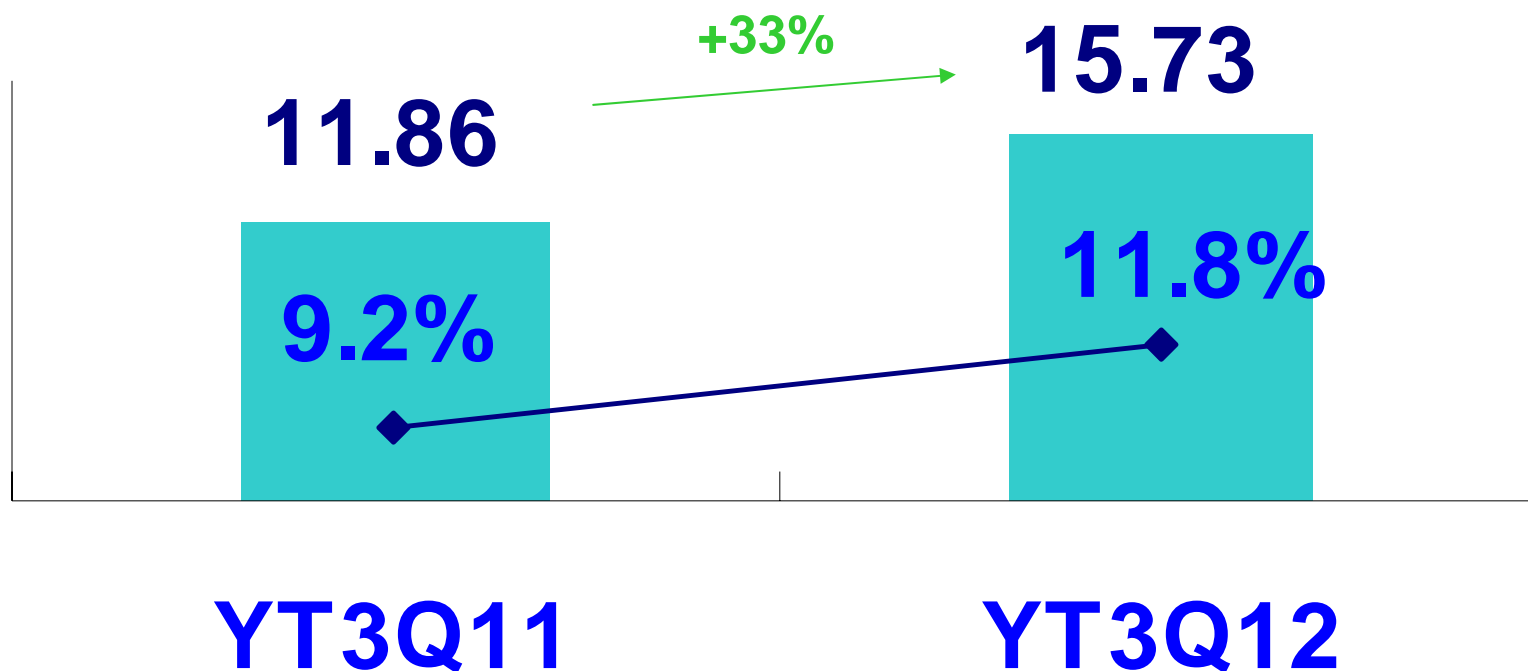


稅前淨利

Net Income Before Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





所得稅與少數股權 Tax & Minority Interest

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q11	YT3Q12
稅前淨利(Net income before tax)	11,860	15,731
所得稅(Tax)	(2,307)	(2,422)
少數股權淨利(Minority interest)	(1,026)	(949)
稅後淨利(Net income after tax)	8,527	12,360

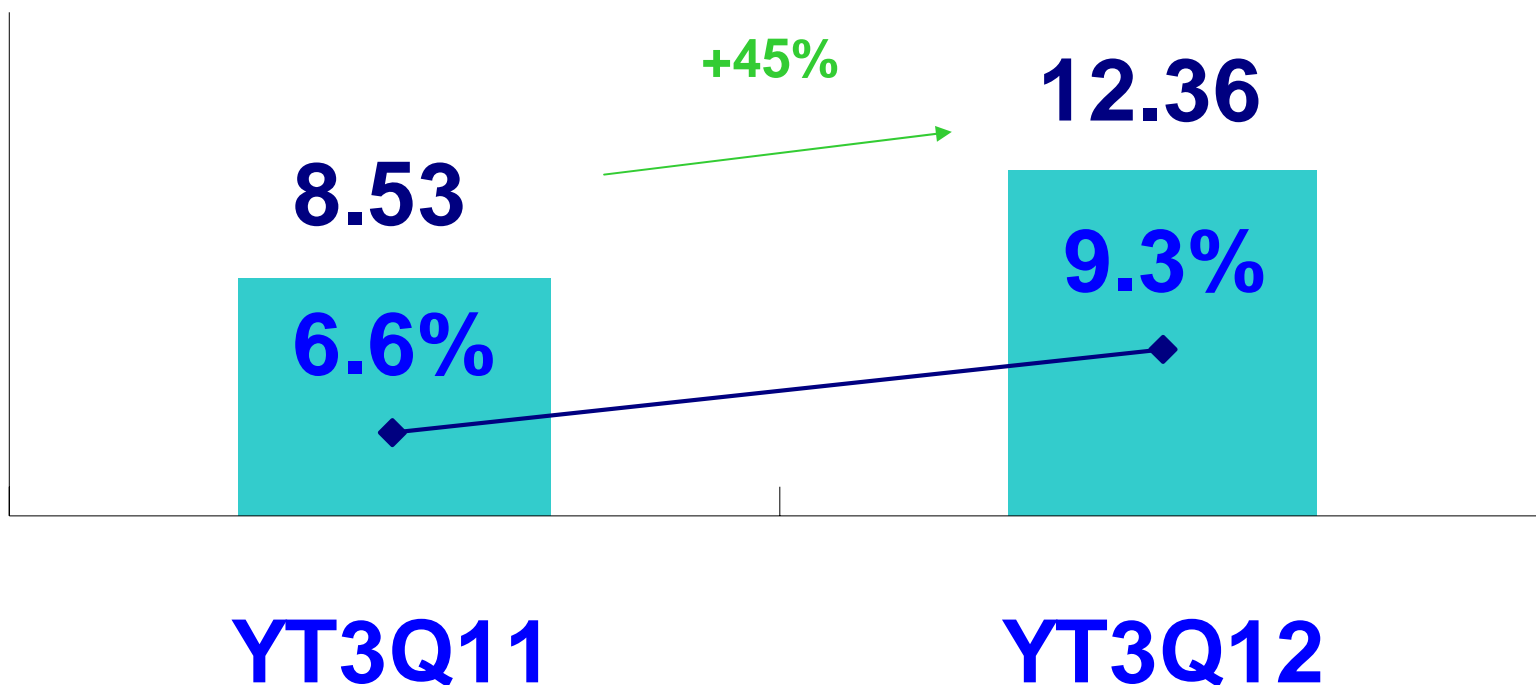


稅後淨利

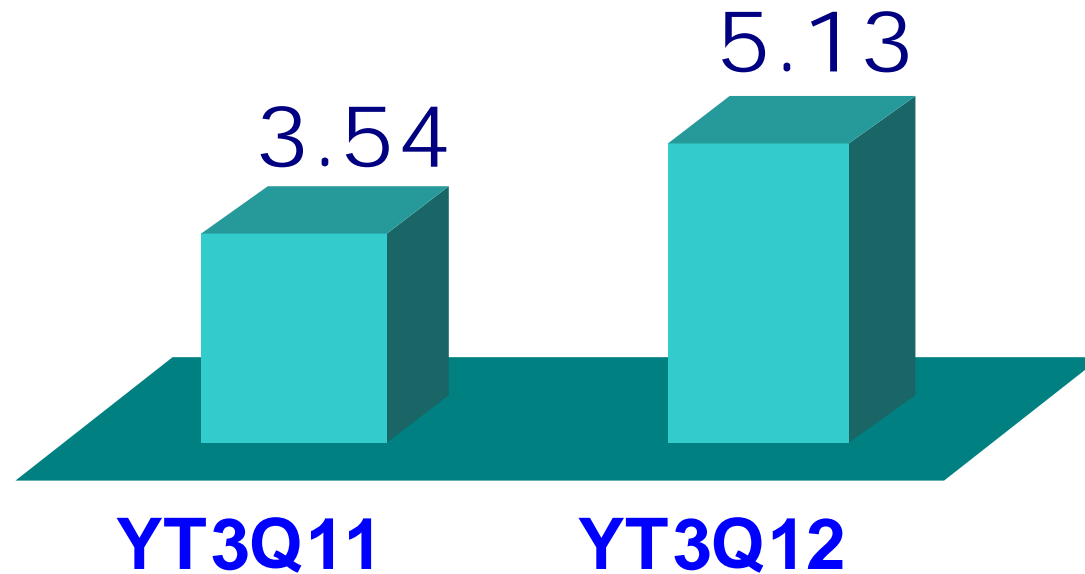
Net Income After Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於加權平均股數**24.08**億股

***EPS based on weighted average shares outstanding of 2,408million shares.**

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